Programme 2015 (Updated January 30, 2015) Web Version. Full version for registered participants available in the login area.



## Berlinale Co-Production Market, February 8-10, 2015

Berlin House of Representatives, opposite Martin Gropius Bau (EFM) Niederkirchner Str. 5, 10117 Berlin

For registered participants of the Berlinale Co-Production Market only

Sunday, February 8, 2015		
From 8.30	<b>Participants' Registration</b> Get your Badge, your personal Meeting Schedule, Catalogue, Participants Book and Programme	Registration Desks
9.30 - 10.00	<b>Opening</b> Welcome Address by Dieter Kosslick (Festival Director), Manfred Schmidt (MDM), Lucía Recalde (Creative Europe MEDIA), Ralf Wieland (Berlin House of Representatives)	Festsaal
10.00 - 11.15	Case Study: International Co-Production NOBODY WANTS THE NIGHT by Isabel Coixet in cooperation with Cineuropa with Antonia Nava (Neo Art Producciones, Spain), Ariel Ilieff (One More Movie, Bulgaria), Javier Méndez (MediaPro, Spain) Moderator: Ido Abram This year's Berlinale opening film is a co-production between Spain, Bulgaria and France. The producers will explain how the partners came together, why they shot in Bulgaria and what it was like to work with the director.	Festsaal
10.30 - 13.00	<b>One-on-one Meetings</b> Pre-scheduled one-on-one meetings with the selected projects	Meeting Rooms
14.00 - 16.00	<i>One-on-one Meetings</i> Pre-scheduled one-on-one meetings with the selected projects <u>and</u> Company Matching	Meeting Rooms
14.30 - 15.30	Theme Talks Two small open sessions (running concurrently) where participants are invited to actively share experiences on the selected topics with invited experts. Acquisitions With Tony Safford (Fox Searchlight Pictures, USA), Tanja Meissner (Memento Films, France)	Festsaal/ Green Chamber

	Facilitator: Peter Wetherell Do you know the market? Which film will sell - and where, and why? These are always the main questions. We will discuss different perspectives: sales and distribution, USA and Europe, studio productions and independents, foreign language, home and globalised markets, now and in the future. What are Safford and Meissner's criteria for choosing a film?	
	Personality Rights With Ulrich Fuchs (SKW Schwarz Rechtsanwälte, Germany), Wolfgang Müller (Barry Films, Germany) Facilitator: Oliver Rittweger With the help of an internationally experienced lawyer and producer we will explore the dos and don'ts when making a (documentary or fiction) film about a living or historical person.	
15.45 - 16.45	Countries in Focus - Wallonia (Belgium), Mexico, Germany, Norway, Colombia & Canada - Moderator: Amra Bakšić Čamo Public funders and representatives from 6 countries give short overviews and answer your concrete questions on co- producing with and accessing financing in their country - one after the other, each in a 10-minute interview.	Casino
16.30 - 18.30	<i>One-on-one Meetings</i> Pre-scheduled one-on-one meetings with the selected projects <u>and</u> Company Matching	Meeting Rooms
17.00 - 17.45	<b>Speed Matchings</b> Get to know other producers in informal 5-minute meetings	Südflügel

Monday, February 9, 2015		
10.00 - 13.00	<b>One-on-one Meetings</b> Pre-scheduled one-on-one meetings with the selected projects	Meeting Rooms
10.45 - 11.45	Case Study: Drama Series JORDSKOTT created by Henrik Björn - part of Drama Series Days - in cooperation with Forum des images - Series Mania with Filip Hammarström & Henrik Björn (Palladium Fiction, Sweden), Börje Hansson (Bright Pictures, Sweden), Ruth Clarke (ITVS Global Entertainment, UK), Christian Wikander (SVT, Sweden)	Festsaal

Moderator: Laurence Herszberg	
As part of the Berlinale's Drama Series Days, we will talk about the origins of the mystery thriller series <i>Jordskott</i> : how everyone got involved, the marketing strategies and what is different when producing a series as opposed to an independent arthouse movie.	
VFF Talent Highlight Pitch Award Pitch & Award Ceremony - Talent Projects in cooperation with VFF Moderator: Sibylle Kurz	Festsaal
ARTE International Prize Award Ceremony in cooperation with ARTE	Festsaal
<i>One-on-one Meetings</i> Pre-scheduled one-on-one meetings with the selected projects <u>and</u> Company Matching	Meeting Rooms
<ul> <li>Theme Talks Two small open sessions (running concurrently) where participants are invited to actively share experiences on the selected topics with invited experts. </li> <li>Limits of Freedom - Censorship as a challenge for producers With Steven Markovitz (Big World Cinema, South Africa), Olena Yershova (Tatofilm, Ukraine) Facilitator: Katriel Schory  We want to discuss how producers handle issues of censorship and repressions of all kinds, how they make decisions under these circumstances and what it means for a production. How long do you hold on to a dream project? With Helena Danielsson (Hepp Film, Sweden), Maya Vitkova (Viktoria Films, Bulgaria)  Facilitator: Amra Bakšić Čamo Should I stay or should I go? After years of trying to get the financing together, to assemble the production, with setbacks in cast and crew - when is the time to let a project go and when should you keep going? And how do you deal with the experience of finally achieving or abandoning your dream?</li></ul>	Festsaal/ Green Chamber
Countries in Focus - Lithuania, the Netherlands, Brazil, Flanders (Belgium) & Poland - Moderator: Amra Bakšić Čamo Public funders and representatives from 5 selected countries will give short overviews and answer your	Casino
	about the origins of the mystery thriller series Jordskott: how everyone got involved, the marketing strategies and what is different when producing a series as opposed to an independent arthouse movie. VFF Talent Highlight Pitch Award Pitch & Award Ceremony - Talent Projects in cooperation with VFF Moderator: Sibylle Kurz ARTE International Prize Award Ceremony in cooperation with ARTE <i>One-on-one Meetings</i> Pre-scheduled one-on-one meetings with the selected projects and Company Matching Theme Talks Two small open sessions (running concurrently) where participants are invited to actively share experiences on the selected topics with invited experts. Limits of Freedom - Censorship as a challenge for producers With Steven Markovitz (Big World Cinema, South Africa), Olena Yershova (Tatofilm, Ukraine) Facilitator: Katriel Schory We want to discuss how producers handle issues of censorship and repressions of all kinds, how they make decisions under these circumstances and what it means for a production. How long do you hold on to a dream project? With Helena Danielsson (Hepp Film, Sweden), Maya Vitkova (Viktoria Films, Bulgaria) Facilitator: Amra Bakšić Čamo Should I stay or should I go? After years of trying to get the financing together, to assemble the production, with setbacks in cast and crew - when is the time to let a project go and when should you keep going? And how do you deal with the experience of finally achieving or abandoning your dream? Countries in Focus - Lithuania, the Netherlands, Brazil, Flanders (Belgium) & Poland - Moderator: Amra Bakšić Čamo Public funders and representatives from 5 selected

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10.00 - 13.00	CoPro Series <u>(by invitation only)</u> - part of Drama Series Days - Pitching of six hand-picked international drama series projects, followed by a networking get-together Moderators: Peter Nadermann (Nadcon Film, Germany), Jan de Clercq (Lumière Publishing, Belgium) and Laurence Herszberg (Forum des images - Series Mania, France)	Festsaal
11.00 - 15.15	Fund Meetings Pre-scheduled 20-minute one-on-one meetings with 18 selected public film funds from several countries/regions.	Producers' Lounge
15.00 - 17.30	<ul> <li>Books at Berlinale in cooperation with Frankfurt Book Fair Moderator: Syd Atlas</li> <li>Pitching of 11 selected novels with great potential for screen adaptation, followed by a networking get-together with each title's film rights holder and other publishers and literary agents.</li> </ul>	Festsaal

## The Berlinale Co-Production Market 2015 takes place in cooperation with:

MDM - Mitteldeutsche Medienförderung Creative Europe MEDIA Abgeordnetenhaus von Berlin/Berlin House of Representatives VFF - Verwertungsgesellschaft der Film- und Fernsehproduzenten Frankfurter Buchmesse/Frankfurt Book Fair IMCINE - Mexican Film Institute Netherlands Film Fund Eurimages Cinema do Brasil Norwegian Film Institute Wallonia - Brussels Film Center Lithuanian Film Centre Telefilm Canada and its Provincial and Industry Partners Proimágenes Colombia Screen Australia Polish Film Institute Danish Film Institute **Screen Flanders** German Film Commissions ARTE Berlinale Talents CineMart - International Film Festival Rotterdam CineLink - Sarajevo Film Festival Series Mania Festival/Forum des Images Festival Scope Cineuropa

The Berlinale Co-Production Market 2015 is part of the EFM